

SIMPLY LEADING

2 DAYS – 10 PARTICIPANTS



“The most powerful leadership tool you have is your own personal example”
John Wooden,
Head Basketball Coach, UCLA, winner of 10 NCAA national championships in 12 years.

Overview

‘Leadership’ is a nebulous concept. Business people too often send their teams on leadership programs when they really need their people to be able to:

- Manage, delegate and coach more effectively
- Improve their influence internally and externally
- Inspire, engage and motivate their team
- Be willing to speak up, push back and have the hard conversations

Let’s be clear. To achieve these outcomes you will be far better served with an intensive, dedicated workshop in management, influencing, presentation and difficult conversation skills respectively. Are they useful leadership skills? Absolutely. Would they be included in a top 100 list of leadership attributes? Yes. Are these good reasons to attend Leadership Training. No.

A leadership program will only achieve results if:

- You are crystal clear on the outcomes you want to achieve for your organisation and why
- The program can be deeply linked to, and embedded in, participants’ daily projects and activities
- The program addresses the thought processes and beliefs behind the behaviours you’re keen to address
- The business is committed to measuring results

SIMPLY LEADING

2 DAYS – 10 PARTICIPANTS



Our 'Simply Leading' program is based deeply in the proven premise that you can't lead others until you can lead yourself and it is pin-point focused on supporting your people to identify for themselves with direction and input from managers and colleagues:

- The outcomes they need to achieve
- Their biggest personal challenges in achieving those outcomes
- The traits and behaviours that they need to nurture to get there
- And a powerful self-coaching process to help them develop those skills

Process

More specifically we explore 3 key areas:

Know Yourself As a starting point we need to be brutally honest with our strengths and areas that need developing. We use a range of self-assessment and 360 tools to identify the specific areas holding us back from fulfilling our personal potential and achieving the goals we need and want to achieve.

Grow Yourself Behaviours however, are driven by thoughts, and those thoughts are often unconscious. We utilise a powerful and simple process for identifying the thoughts and beliefs behind the traits that are limiting your effectiveness and for breaking through them, sometimes incrementally, sometimes dramatically, to move forward with new ideas, self-perception and behaviours.

Flow Yourself Growing yourself requires self-reflection and awareness and if you are bouncing from meeting to meeting, from crisis to crisis and from one demand to another, that's hard to achieve.

Setting aside time for personal leadership development is core to achieving long-term, sustainable results which is why we spend time exploring the skills of planning, organisation, prioritising and saying no firmly and confidently.

Outcomes

- A clear path for achieving the behaviours that get the results
- Powerful tools to achieve maximum growth in limited time
- Tangible workplace exercises to put the skills into practice
- Feedback loops for ongoing measurement and development